



Business Energy Incentive Program

Incentives for Compressed Air Systems

Saving energy is in the air.

Save up to 50% of the energy used by your compressed air system when you make energy-efficient improvements. Leaks in compressed air systems not only waste money, but cause operational problems such as insufficient supply of air and compressor over-cycling. Indianapolis Power & Light Company's (IPL) Business Energy Incentive Program can help you optimize your compressed air system and improve your bottom line by offering rebates for leak reduction and system optimization. The program offers energy-saving solutions and financial incentives to offset project costs.

THREE PATHWAYS TO SAVINGS

- Complete one of the following upgrades and apply for your rebate using our Prescriptive General Application.
 - Low Pressure Filter— **\$3.50 per hp**
 - No Loss Condensate Drain/Valve— **\$200 per drain/valve**
 - Air Compressor with Variable Frequency Drive Controls— **\$60 per hp**
 - Engineered Nozzles— **\$20 per nozzle**
- Sign up for IPL's Compressed Air Leak Repair assistance and enjoy routine maintenance at reduced or no cost. Ask your contractor for more information or call **1.888.982.7071** to learn more.
 - Leak repair audit—**\$8 per hp**
 - Repairs—**\$0.07 per kWh saved**
 - Completion of at least 50% of recommended repairs by volume is required for any payout.
- Choose your own project and receive an incentive payment based on the first year of energy savings. Be sure to contact a program representative before starting to see if you qualify and receive pre-approval. See reverse side for details.



EFFICIENT COMPRESSED AIR SYSTEM BENEFITS

- Enhanced system performance through optimized air usage
- Improved manufacturing system quality and control
- Elimination of a secondary compressor
- System reliability with clean, dry air delivery at appropriate pressures
- Reduced operational downtime and maintenance needs



CHOOSE YOUR OWN PROJECT

IPL's Custom Incentive Program expands your opportunities to save. Work with a program representative to determine your project's eligibility prior to completing your compressed air upgrade. IPL can even help you determine what energy upgrades are right for your business.

- The program pays \$0.07 per kWh based on the first year of energy savings.
- Incentives are capped at 30% of the total project cost or 50% of the incremental cost.

ENERGY SAVING OPPORTUNITIES

- Air compressor controls
- Compressor staging
- Air distribution system re-design
- Cycling dryers
- Mist eliminators
- Dew point controls

THE END RESULT

Improved energy performance, rapid energy savings and reduced operating costs.

SUPPORTING DOCUMENTS REQUIRED

- General information: Facility type, operating hours and square feet, and 12 months of electric utility data
- Summary of current equipment
- Summary of measures you plan to implement
- Supporting energy savings calculation for each measure
- Detailed proposed project costs (In many cases, your compressed air contractor can provide the necessary documentation for rebates.)

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APPLYING IS EASY

TALK

Work with a program representative to see if you qualify. Call our Business Energy Incentive Customer Information Center at **1.888.982.7071**.

EXPLORE

Identify which air compressor upgrades are available to reduce energy and operating costs.

PRE-APPROVAL APPLICATION

Complete and submit the Custom Pre-Approval Application and submit along with supporting documentation.

RECEIVE LETTER OF INTENT

You will receive a Letter of Intent (LOI) both authorizing you to move forward and informing you of the incentive amount reserved for your project.

SUBMIT AND COMPLETE PROJECT

Sign and return the LOI. You then have 90 days to complete the project.

SUBMIT FINAL APPLICATION

Once the project is complete, submit the Custom Final Application with supporting documentation.

ENJOY

IPL issues rebate check to you!