



**Ways  
to  
Save**

## For Your Business

Rebates and Incentives for Compressed Air Systems

### Saving energy is in the air.

Save up to 50 percent of the energy used by your compressed air system when you make energy-efficient improvements. Leaks in compressed air systems not only waste money, but cause operational problems such as insufficient supply of air and compressor over-cycling. Indianapolis Power & Light Company's (IPL) Custom Incentives Program can help you optimize your compressed air system and improve your bottom line by offering rebates and incentives for leak reduction and system optimization. The program offers energy-saving solutions and financial incentives to offset project costs.

### THREE PATHWAYS TO SAVINGS

#### Leak Repair Assistance

- Interested in routine maintenance? Sign up for IPL's Compressed Air Leak Repair assistance and enjoy routine maintenance at reduced or no cost. Ask your contractor for more information or call 1.888.982.7071 to learn more.
- Leak Repair Audit—\$12 per hp
- Repairs—\$0.08 per kWh saved
- Completion of at least 50 percent of recommended repairs by volume is required for any payout.

#### Prescriptive Rebates

- Installing specific equipment? Complete one of the following upgrades and apply for your rebate using our Prescriptive General Application.
- Low Pressure Filter— \$3.50 per hp
- No Loss Condensate Drain/Valve— \$200 per drain/valve
- Air Compressor with Variable Frequency Drive Controls— \$60 per hp
- Engineered Nozzles— \$20 per nozzle

#### Custom Incentives

- Have a unique project not listed above? Choose your own project and receive an incentive payment based on the first year of energy savings. Be sure to contact a Custom program representative before starting to see if you qualify and receive pre-approval. See reverse side for details.



### EFFICIENT COMPRESSED AIR SYSTEM BENEFITS

- Enhanced system performance through optimized air usage
- Improved manufacturing system quality and control
- Elimination of a secondary compressor
- System reliability with clean, dry air delivery at appropriate pressures
- Reduced operational downtime and maintenance needs



# CHOOSE YOUR OWN PROJECT

IPL's Custom Incentive Program expands your opportunities to save. Work with a program representative to determine your project's eligibility prior to completing your compressed air upgrade. IPL can even help you determine which energy upgrades are right for your business.

- The program pays \$0.08 per kWh based on the first year of energy savings.
- Incentives are capped at 50 percent of total project cost, up to \$100,000 per project.

## Energy Saving Opportunities

- Air compressor controls
- Large compressor replacement
- Air distribution system re-design
- Cycling dryers
- Mist eliminators
- Dew point controls

## The End Result

Improved energy performance, rapid energy savings and reduced operating costs.

## APPLYING IS EASY

### TALK

Work with a program representative to see if you qualify. Call our Business Rebate Line at **1.888.982.7071**.

### EXPLORE

Identify which air compressor upgrades are available to reduce energy and operating costs.

### PRE-APPROVAL APPLICATION

Complete and submit the Custom Pre-Approval Application and submit along with supporting documentation.

### RECEIVE LETTER OF INTENT

You will receive a Letter of Intent (LOI) both authorizing you to move forward and informing you of the incentive amount reserved for your project.

### SUBMIT LOI AND COMPLETE PROJECT

Sign and return the LOI. You then have 90 days to complete the project.

A one-time extension may be granted.

### SUBMIT FINAL APPLICATION

Once the project is complete, submit the Custom Final Application with supporting documentation.

### ENJOY

IPL issues rebate check to you!

## SUPPORTING DOCUMENTS REQUIRED

- General information: facility type, operating hours and square feet, and 12 months of electric utility data
- Summary of current equipment
- Summary of measures you plan to implement
- Supporting energy savings calculation for each measure
- Detailed proposed project costs (in many cases, your compressed air contractor can provide the necessary documentation for rebates.)

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